



Hazen and Sawyer
2880 Zanker Road, Suite 203
San Jose, CA 95134

June 23, 2016

David Stoldt
General Manager
Monterey Peninsula Water Management District
5 Harris Court – Bldg G
Monterey, CA 93940

**Re: California American Water Company – Monterey Peninsula Water Supply Project (MPWSP)
Conveyance Facilities –Request for Proposal – Value Engineering Study – Fee Estimate**

Dear Mr. Stoldt:

We are excited to have the opportunity to propose on the Monterey Peninsula Water Supply Project (MPWSP) Conveyance Facilities – Value Engineering Study. We have assembled a core team that understands the project and is ready to work to find value for the constituents and stakeholders in the Monterey Area.

Attached, please find the fee estimate for our efforts to deliver a high quality and focused Value Engineering Project.

If you have any questions regarding the proposal or the fee estimate, please feel free to give me a call at (760) 525-3281.

Sincerely,

A handwritten signature in blue ink that reads "Kevin Alexander". The signature is fluid and cursive, with a long horizontal stroke at the end.

Kevin Alexander
Vice President and Project Manager

***Our knowledge and
prior Cost Savings
ideas and work will
provide substantial
value to the MPWSP!***

EXHIBIT AA-C



Monterey Peninsula Water Management District
Monterey Peninsula Water Supply Project - Conveyance VE Study
Fee Estimate
Rev 0, June 21, 2016

Task	Role	K. Alexander	D. Stafford	S. Fitzgerald	A. Vane	B Copeland	D. Van Kirk	G. Cole	VE Assist	Clerical	Total Hours
		PM-Process Hydraulics	VE Lead	Operations	Construction	Maintenance	Cost	Civil	VE Assist	Admin	
Hourly Rates		\$235	\$235	\$211	\$172	\$185	\$170	\$170	\$100	\$85	
1 Project Management		2.5	5	0	0	0	0	0	5	4	16.5
1.1 Project Management		0.5	1								1.5
1.2 Coordination		1	2								3
1.3 Invoicing		1	2						5	4	12
2 Pre-Workshop		2	14	8	8	8	8	8	12	8	76
2.1 Review Existing Drawings, bids, documents		2	7	8	8	8	8	8	5	8	62
2.2 Prepare format and documents			7						7		14
3 Workshop		40	40	40	40	40	40	40	48	0	328
3.1 Day 1		8	8	8	8	8	8	8	10		66
3.2 Day 2		8	8	8	8	8	8	8	10		
3.3 Day 3		8	8	8	8	8	8	8	10		66
3.4 Day 4		8	8	8	8	8	8	8	10		66
3.5 Day 5		8	8	8	8	8	8	8	8		64
4 Post Workshop		8	37	0	0	0	0	0	46	0	91
4.1 Final Report		4	29						46		79
4.2 Meeting		4	8								12
Hours		52.5	96	48	48	48	48	48	111	12	511.5
Labor		\$ 12,338	\$ 22,560	\$ 10,138	\$ 8,268	\$ 8,892	\$ 8,160	\$ 8,160	\$ 11,100	\$ 1,020	\$ 90,635
Project Expenses		1600	4150	2000	1700	1700	1600	1100	4150	0	\$ 18,000
Total											\$ 108,635