EXHIBIT 17-A

October 4, 2018

RECEIVED
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MPWMD

Monterey Peninsula Water Management District Dave Stoldt, General Manager 5 Harris Court, Building G Monterey, CA 93940

Re: American Tin Cannery Site - Proposed Development

Dear Dave,

Thank you for meeting with our team earlier this month. Per our discussion, we are providing the following summary of a proposed project for the ATC site.

The proposed project consists of a 225 room hotel, designed for families and adults; conference and meeting rooms; related amenities including a restaurant, rooftop bar, and spa and fitness center. Additionally, the project includes approximately 20,000 sf of retail, common and public space.

By way of additional project information, a parking structure will provide onsite parking for all uses.

We will explore a variety of possible methods to reduce project related water consumption. In addition to compliance with MPWMD water efficiency standards, it is our intention is to use LEED standards for design and water conservation in the development of the site including the possibility of:

- Rainwater harvesting.
- Grey water reuse for contained landscape systems.
- Reclaimed water for toilet flushing.
- Waterless urinals (employees only) and high-efficiency fixtures.
- Offsite Laundry Service.

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We are in the process of securing a water demand and efficiency study that will credibly document estimated water demand, and that will identify additional water saving measures that may be incorporated into the project.

The intent of preparing the water demand and efficiency study is to provide an accurate estimate of anticipated project water demand using the best and current information available for new technologies and systems that may differ from the MPWMD Table 2: Non-Residential Water Use Factors, group categories. Therefore, we are hopeful that the District will support this request for Special Circumstances consideration for the project per MPWMD Table 2: Non-Residential Water Use Factors, Group IV. Modified Non-Residential Uses.

We look forward to discussing this further with you.

Sincerely,

Mike Zimmerman

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