

EXHIBIT 4-A

QUOTE

CYPRESS COAST FORD
 4 GEARY PLAZA
 SEASIDE CA 93955
 Mike Aubuchon
 maubuchon@vscc.com
 831-899-8300
 831-915-5531 Cell

DATE: FEBRUARY 5, 2020

TO *Monterey Peninsula Water Management District*
 5 Harris Court
 Building G
 Monterey, CA 93940

 Suresh Prasad **831.521.5644.**



| FLEET MANAGER | ORDER | SHIPPING METHOD | SHIPPING TERMS | DELIVERY DATE | PAYMENT TERMS | DUE DATE |
|---------------|-------|-----------------|----------------|---------------|----------------|----------|
| Mike Aubuchon | TBD | Delivered | TBD | | Due on receipt | TBD |

| QTY | ITEM # | DESCRIPTION | MSRP | FLEET |
|-----|--------|---|-------------|-------------|
| 1 | 101A | 2020 F150 4X4 R/C 3.3L V6 PFDI ELEC 6-SPEED AUTO W/TOW MODE Exterior OXFORD WHITE Interior MEDIUM EARTH GRAYVINYL 40/20/40 FRONT SEAT XL POWER EQUIPMENT GROUP CLASS IV TRAILER HITCH REAR VIEW CAMERA | \$36,715.00 | \$35,130.00 |
| | | | | -\$1,750.00 |
| | | | FEES | \$118.00 |
| | | | DMV | N/A |
| | | | TAX | \$3,249.53 |
| | | | TOTAL | \$36,747.53 |

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CNGP530

VEHICLE ORDER CONFIRMATION

02/03/20 15:39:19

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Dealer: F72426

2020 F-150

Page: 1 of 1

Order No: 5001 Priority: D1 Ord FIN: QC018 Order Type: 5B Price Level: 035

Ord Code: 100A Cust/Flt Name: MPWMD PO Number:

| | | RETAIL | DLR INV | | | RETAIL | DLR INV |
|------|------------------|---------|------------|--------------------------|------------------|--------|----------|
| F1E | F150 4X4 R/C | \$33140 | \$31649.00 | 60M | FORDPASS CONNCT | \$225 | \$205.00 |
| | 122" WHEELBASE | | | | FRT LICENSE BKT | NC | NC |
| YZ | OXFORD WHITE | | | 425 | 50 STATE EMISS | NC | NC |
| A | VINYL 40/20/40 | NC | NC | 50S | CRUISE CONTROL | 225 | 205.00 |
| G | MED EARTH GRAY | | | 85A | POWER EQUIP GRP | 970 | 882.00 |
| 100A | EQUIP GRP | | | | FLEX FUEL | | |
| | .XL SERIES | | | | SP FLT ACCT CR | | (962.00) |
| | .17"SILVER STEEL | | | | FUEL CHARGE | | 10.28 |
| 99B | 3.3L V6 PFDI | | | | DEST AND DELIV | 1595 | 1595.00 |
| 446 | ELEC 6-SPD AUTO | | | TOTAL | BASE AND OPTIONS | 36575 | 33966.93 |
| | .265/70R-17 | | | TOTAL | | 36575 | 33966.93 |
| X19 | 3.55 REG AXLE | NC | NC | *THIS IS NOT AN INVOICE* | | | |
| | 6120# GVWR | | | | | | |
| | CA BOARD FEES | NC | .65 | | | | |
| 52P | SYNC | 420 | 382.00 | | | | |

F1=Help

F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit

F5=Add to Library

S099 - PRESS F4 TO SUBMIT

QC07888

Bidder: North Bay Ford.
 Bobbie Robinson
 831-419-1602 PH.

34575
 115 Doc + EVT
 875 Tire.
 2766 Tax
 3746475

CNGP530

VEHICLE ORDER CONFIRMATION

01/23/20 16:13:17

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Dealer: F72412

2020 F-150

Page: 1 of 2

Order No: 9997 Priority: C3 Ord FIN: KG966 Order Type: 5B Price Level: 035

Ord PEP: 101A Cust/Flt Name: MRWM PO Number:

| | | RETAIL | DLR INV | | | RETAIL | DLR INV |
|------|------------------|---------|------------|-----|-------------------------------|--------|----------|
| F1E | F150 4X4 R/C | \$33140 | \$31649.00 | X26 | 3.73 REG AXLE | NC | NC |
| | 122" WHEELBASE | | | | 6120# GVWR | | |
| YZ | OXFORD WHITE | | | | CA BOARD FEES | NC | .65 |
| A | VINYL 40/20/40 | NC | NC | | FLEET SPCL ADJ | NC | (490.00) |
| G | MED EARTH GRAY | | | | FRT LICENSE BKT | NC | NC |
| 101A | EQUIP GRP | 2280 | 2075.00 | 422 | CALIF EMISSIONS | NC | NC |
| | .XL SERIES | | | | PRO TRAILER AST | | |
| | .POWER EQUIP GRP | | | | | | |
| | .SYNC | | | | TOTAL BASE AND OPTIONS | 38010 | 33561.93 |
| | .FORDPASS CONNCT | | | | XL MID DISCOUNT | (750) | (683.00) |
| | .CRUISE CONTROL | | | | TOTAL | 37260 | 32878.93 |
| | .17"SILVER STEEL | | | | *THIS IS NOT AN INVOICE* | | |
| 99B | 3.3L V6 PFDI | | | | | | |
| 446 | ELEC 6-SPD AUTO | | | | * MORE ORDER INFO NEXT PAGE * | | |
| | .265/70R-17 | | | | F8=Next | | |

F1=Help F2=Return to Order F3/F12=Veh Ord Menu

F4=Submit F5=Add to Library

S006 - MORE DATA IS AVAILABLE.

QC07725

Salinas Valley Ford

CNGP530

VEHICLE ORDER CONFIRMATION

01/23/20 16:11:02

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Dealer: F72412

2020 F-150

Page: 2 of 2

Order No: 9997 Priority: C3 Ord FIN: KG966 Order Type: 5B Price Level: 035

Ord PEP: 101A Cust/Flt Name: MRWM PO Number:

| | RETAIL | DLR INV | RETAIL | DLR INV |
|---------------------|--------|-----------|--------|---------|
| 53A TRAILER TOW PKG | \$995 | \$906.00 | | |
| FLEX FUEL | | | | |
| SP DLR ACCT ADJ | | (1211.00) | | |
| SP FLT ACCT CR | | (980.00) | | |
| FUEL CHARGE | | 10.28 | | |
| B4A NET INV FLT OPT | NC | 7.00 | | |
| DEST AND DELIV | 1595 | 1595.00 | | |

TOTAL BASE AND OPTIONS 38010 33561.93

XL MID DISCOUNT (750) (683.00)

TOTAL 37260 32878.93

THIS IS NOT AN INVOICE

F7=Prev

F1=Help F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit F5=Add to Library

S099 - PRESS F4 TO SUBMIT

QC07725

Salinas Valley Ford

EXHIBIT 4-A

FI9C0Y

Purchase Information Screen

SVF-FI

| | | | |
|-------------------------|--------------|-----------------------------|--------------|
| 1) Contract Date: | 01/23/20 | Deal Number: | 2020 |
| 2) (w)FinIns: | FMCC | 18) (w)ServiceContract: | |
| 3) (w)City/County/Zip: | | 19) (w)GAP Protection: | |
| 4) L,F Name: | MRWMD | 20) (w)Maint Plan: | |
| 5) Stock Number: | | 21) APR: | .00% |
| 6) M.S.R.P.: | \$ 37,165.00 | 22) Term: | 1 |
| 7) Cash Price: | \$ 28,649.00 | 23) SalesTax %/Amt: 8.7500% | \$ 2,506.79 |
| 8) (w)AfterSale/weOwes: | | 24) DaysTo/NextPymntDat 45 | 03/08/20 |
| 9) Customer Cash Down: | | 25) **PAYMENT**=====>>: | \$ 31,194.54 |
| 10) (w)Deferred Down: | | FEG: | \$28,649.00 |
| 11) (w)Rebate(s): | | BEG: | |
| 12) (w)Trade(s) 1 & 2: | | Sale Subtotal: | \$ 28,649.00 |
| Total Down: | | Total Financed: | \$ 31,194.54 |
| 13) DOC Fee : | | Finance Charge: | |
| 14) CA Tire Fee: | \$ 8.75 | Total Other Charges: | |
| 15) (w)Smog/GVW Fees: | | Total of Payments: | \$ 31,194.54 |
| 16) DMV(F5=RS/F7=FEES): | \$ 30.00 | Deferred Price: | \$ 31,194.54 |
| 17) (w)Total Fees: | \$ 38.75 | Unpaid Balance: | \$ 31,194.54 |

Command:

F1=Help F2=Home F3=Save F4=Cancel SF8=Fee/Tax

Salinas Valley Ford